

sage UBS^{plus}

Simple • Proven • Trusted



start^{plus} 2012

▶ one^{plus} 2012

▶ nine^{plus} 2012

▶ fifty^{plus} 2012

Every business starts and grows
with Sage UBS^{plus}

sage

Sage UBS ^{plus} is designed to make your business life easier. It will minimize the time you spend on keeping and finding records, balancing books, writing vouchers, preparing financial statements and as a result, will give you more time to focus on your business growth.

Sage UBS ^{plus} series to Match Your Business Needs and More!

Select the most suitable Sage UBS ^{plus} product to start with and let the software grow alongside your requirements. **Scalability** and **Security** is designed into the software to protect your investment as your business needs grow.

Business Requirements	sage UBS start ^{plus} 2012	sage UBS one ^{plus} 2012	sage UBS nine ^{plus} 2012	sage UBS fifty ^{plus} 2012
Number of Companies	3	5	100	Unlimited
Number of Concurrent Users	Max 1	Max 3	Max 20	Max 50
Dashboard – Sales(S), Purchases(P), Accounting(A), Inventory(I)	S, P	S, P, A	S, P, A	S, P, A, I
Basic Billing – Sales / Purchase Invoice	✓	✓	✓	✓
Cash Flow Management	✓	✓	✓	✓
Basic Accounting		✓	✓	✓
Quotation with version control			✓	✓
Budgeting with version control			✓	✓
Analytical Application and Reporting			✓	✓
Project Billing & Reporting			✓	✓
Customer / Supplier Pricing Management			✓	✓
Business Intelligence Tool – multi-dimensional reporting			✓	✓
Report Designer			✓	✓
Advanced Sales / Purchase processes				✓
Inventory Management				✓
Inventory Valuation Method – Fixed Cost, First-in; First-out (FIFO) & Average Cost				✓
Multiple locations				✓
Stock availability by location				✓
Multi-companies Reporting (Accounts Merging)				✓

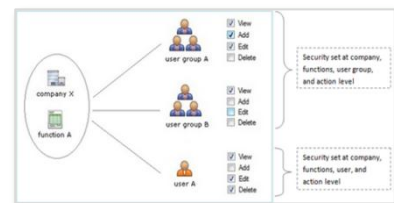
** Check out the features on respective series in the following pages

Sage UBS^{plus} Series

At Sage, we keep our focus on helping our customers manage their businesses more effectively thus leading to a more profitable business. With Sage UBS^{plus}, you can enjoy unique benefits that come from the practical use of modern technology:

Security on your Business Information

In today's world of information, security is on top of the list. As more users share access to your company database, data security and managing access to confidential information becomes an important consideration. The comprehensive role based security keeps your information safe since access can be assigned on a need to know basis. This keeps your numbers and trade secrets safe.



Mobility & Convenience – your office is anywhere you are

With new innovations and infrastructures established, Sage is able to offer some unique features and benefits that adapt to your preferred work style.

Sage UBS Mobile license allows you to 'take' your license with you when working out of the office. With a 'virtual' dongle, you can tap all the benefits of being mobile and avoid the potential replacement cost of a damaged or lost dongle. Now with the new data back-up capability, you can continue to work with your company data whilst outside the office and synchronize it with your office server when you return.



Sage UBS Mobile^{plus} iPhone application allows you to access key information about customers, sales invoices and outstanding receivables. For the truly mobile sales persons, you can even add sales invoices when you are away from the office. You can then synchronize these invoices upon your return to the office. **Mobile^{plus}** is available on the iOS and Android platforms.

Sage UBS Online Update enables your installation to be updated automatically and without any effort. An active internet connection and a valid Sage Cover is all you need for your software to be kept up to date without delays or incurring any additional installation or delivery cost for software media.

Your Preference; Our Consideration

Sage UBS *plus* is designed to offer flexibility and choices to cater customers' varied requirements and giving them the comfort to set the system to work the way they operate the business.

- **Online** (real-time) or **Offline** (batch) posting

Choose between immediate updates or get more control over what is posted into the financial books. For ultimate convenience, our product can generate financial reports and take into consideration un-posted transactions to simulate “what-if” scenarios.

- **Perpetual** or **Periodic** inventory system

You can manage and maintain your opening and closing stock valuation manually, or save some work by letting the system manage it. Do take some time to learn about the differences in the 2 systems as it will contribute to how you would like to manage your inventory value.

- **Unlimited Manual** or **Auto** Document Numbering

You can set up **unlimited manual** or **automatic document numbers** for all your different business transactions, for example, group sales orders according to customer, market or time. Truly a great tool for those who like to be very accurate in segmenting their business.

- **Simple** or **advanced** entry screens for masters setup

Simple entry screens require only entry of mandatory data, while more supporting data required for a detailed analysis can be entered by clicking on the [More info] button – just enough to start and more depth when you require it.

Quick Access to Information for Performance Tracking & Timely Decision

Having critical information at your fingertips enables quick effective decision and put you in the forefront of your competitors. With Sage UBS *plus* you gain speed by moving from printed reports to meaningful information consumption from different viewpoints directly on screen.

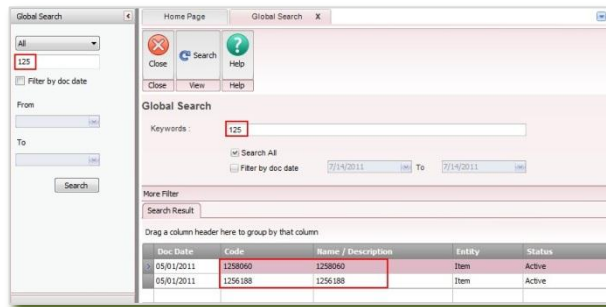
Personalization changes the way information is presented on all listing screens. Users can view information relevant to them when they add or remove columns, re-arrange columns, add data filters, and apply multiple level grouping and sub-totalling to view ‘live’ sorting on the screen or printed as a report. Each personalized screen listing can then be saved as a template for future use. The way you view your data can be as vast as your imagination. Try it today and feel the difference.

Name	Invoice No.	Debtor	Date	Currency	Total	Status	Invoice...
Name: Hesti Berjaya Sdn Bhd							
SI-0000008	C000004		09/11/2010	MYR	3,800.00	Posted	Direct
Name: Perfect Care Sdn Bhd							
SI-0000005	C000003		09/11/2010	MYR	1,800.00	Posted	Direct
SI-0000006	C000003		09/11/2010	MYR	9,800.00	Posted	Direct
SI-0000007	C000003		09/11/2010	MYR	11,800.00	Posted	Direct
Name: Slim and Beauty Sdn Bhd							
Name: Young and Energy Sdn Bhd							

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SI-0000008	C000004		09/11/2010	MYR	3,800.00	Posted	Direct
Name: Perfect Care Sdn Bhd							
SI-0000005	C000003		09/11/2010	MYR	1,800.00	Posted	Direct
SI-0000006	C000003		09/11/2010	MYR	9,800.00	Posted	Direct
Name: Slim and Beauty Sdn Bhd							
Name: Young and Energy Sdn Bhd							

Use **Split Screens** and **Docking** for immediate side by side comparison. Compare this month versus large month, Sales department versus Services department, Brand A versus Brand B, YTD actual versus initial Budget, as and when you need it without any programming.

Global Search allows users to find information from the system quickly and effortlessly. A simple input of the keyword will have the system shortlists all related entries for your selection, access and view – do away with manual searching of documents through files!



Sample listing showing the result of a search from the input "125" at the keyword field

Analytical reporting can give you direct comprehensive reporting on the breakdown of your income and expenditure. Eliminate the stress of having to identify from the lump sum spent and list down the details for tracking and audit purposes – just leave it to the system to handle it automatically for you while you concentrate on building your business competitively!

Sample listing showing an expense breakdown by Department (Level 1) and Staff (Level 2).

User can drill down to view the details of the entry

Key Performance Information (KPI) Dashboard provides the most current information on various aspects of performance, such as sales volume by period, and helps keep track of company performance at all times. Making timely decisions with the most updated information has never been easier.

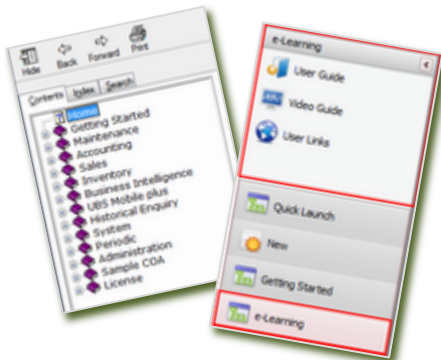
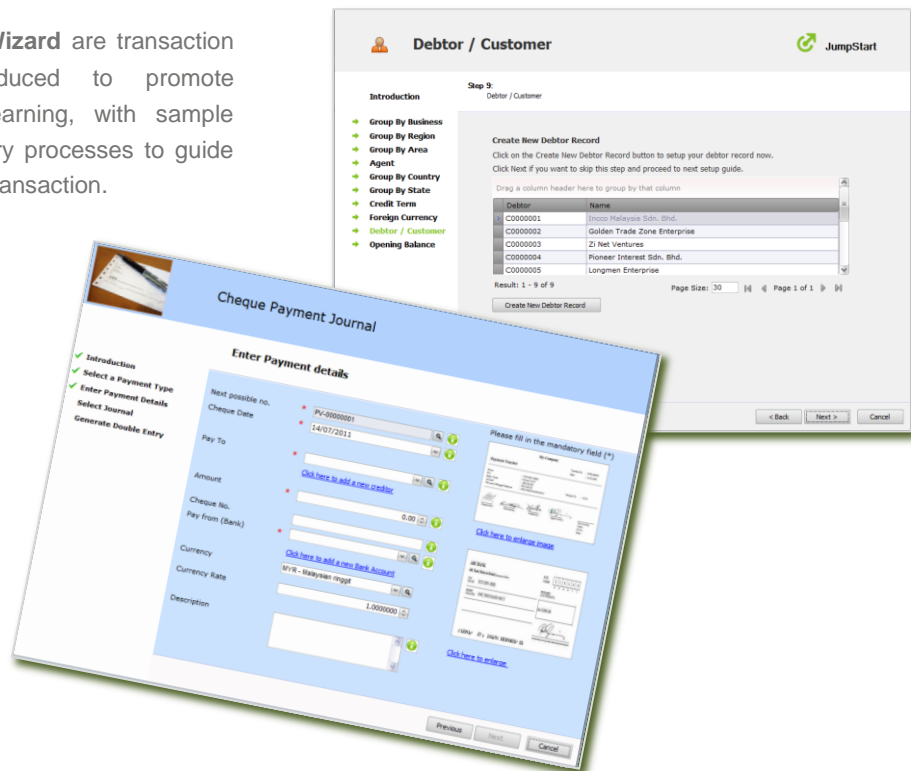


An integrated **Business Intelligence** tool is included for quick analysis just like pivot tables. A simple drag and drop of fields to get your preferred information on the screen for immediate overview on values and graphs

Learning and Usability for your Quick Startup

New users will find it easy to learn to use Sage UBS *plus* with the inclusion of the following facilities:

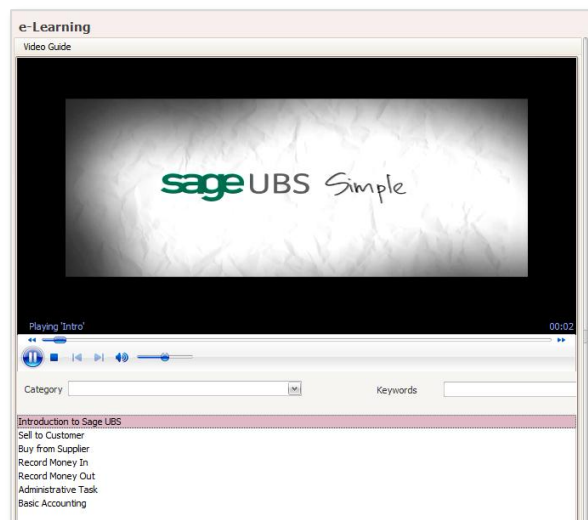
JumpStart & Journal Wizard are transaction wizard screens introduced to promote efficiency and quick learning, with sample views and simplified entry processes to guide new users in entering a transaction.



Context sensitive **Help Text & Tool Tips** make it easier for new users to understand the terms on the screen and to learn how to use the software.

The **Favourite** panel will be familiar with those using Internet applications like web browsers, internet e-mail, and social networking. This gives users another way to access their frequently used functions.

E-learning videos make learning the software easier for new users.





Track your sales, purchases, customers, suppliers and cash movements to keep your business thriving

- **No accounting knowledge required.** A default company is ready for immediate use upon installation.
- **No tedious setup.** Only your customers, suppliers and items are required to get your billing going.
- **Banking** – manage your bank accounts including reconciliations, company expenses, supplier payments and customer receipts
- **Invoicing** – maintain your customer and supplier invoices, including payments, outstanding balances, customer statements and overdue payments
- **Reporting** – easy to generate interactive reports that show how your business is tracking with the flexible capacity of formatting your reporting layout and saving it for future use



ONE accounting software to meet your business needs and performance

- **Quick Entry** for speed and minimal error in journal entries
- **Journals** – up to 5 journal types, namely Sales, Purchase, Cash, Bank and General, to categorize and suit your basic accounting needs.
- **Add-on modules** – offering affordable access to essential facilities such as:
 - **Electronic payments** for supplier invoices and staff payroll
 - **Individual and business credit reports** from established credit ratings organization
 - Integration to **electronic credit card terminals** (ECCT) to facilitate credit card sales from sales invoices or POS
- Over **80 industry templates** Chart of Accounts to suit your business setup and accounting requirement with minimal effort
- **Banking** – manage your bank accounts including reconciliations, company expenses, supplier payments and customer receipts
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- **Reporting** – easy to generate interactive reports that show how your business is tracking with the flexible capacity of formatting your reporting layout and saving it for future use



Accounting Software to take your business to the next level

- **Price Management & Safety Control** for efficient and effective billing
- **Quotation with version control** for proper control, tracking and follow-up with your customer
- **Recurring Transaction** to manage repetitive transactions effectively
- Unlimited sets of manual and/or **Document Numbering** for all your different business transactions tracking
- **Budget with version control** for your ease of checking on your business health and performance at various stages
- **Analytical Accounting and Project Billing/ Reporting** to give you the necessary analysis for proper control and timely action
- **Account Merging** available for your multi-companies reporting
- **Copy Master Code** from another company to speed up the setup process for your new company
- **Recode Master Codes** for hassle-free changes on master codes and related historical data
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Experiencing the enhanced simple, proved, trusted business solution.

- **Inventory Management**
 - o choice of perpetual or periodic inventory system
 - o choice of Standard, FIFO and Average valuation methods
 - o multiple locations with stock availability
 - o Bill of Materials and Assembly item
 - o Stock Card and Stock Aging
- Unlimited sets of manual and/or **Document Numbering** for all your different business transactions tracking
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Sage Malaysia

Global Scale, Local Focus

Since 1988, Sage UBS has been offering practical and localized accounting solutions to more than 150,000 customers in Malaysia. Over the years, we have grown in strength and established ourselves as a leader in business software solutions for small and medium sized businesses (SMBs). Our products are supported by a vast network of over 50 business partners and 400 business associates across Malaysia, providing our customers with the quality and choice of services they need. Sage UBS keeps in constant touch with developments both in Malaysia and in the global business software industry through its parent company, The Sage Group PLC.

The Sage Group PLC is a leading supplier of business software, services and support up to 6.3 million SMB customers worldwide. Operating across the globe with over 13,100 employees and more than 25 years of experience, we have built our success on understanding and meeting the needs of customers in local markets. Providing a range of high quality products and services which are relevant to our customers, our purpose is to help our customers run their business more effectively. While we gain greater insight into their business activities, we are able to give them lasting benefits by automating their business processes with trusted local support. Sage was listed on the London Stock Exchange since 1989. Read more about sage at www.sage.com



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sageUBS Service Centre

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- **Klang Valley** Activise Multimedia Sdn Bhd (873943-W) Tel: 03-8051 1099 • Biz Soft Consultancy (SA0165241-P) Tel: 016-211 3000 • **Melaka** BS Solution (MA0004110-U) Tel: 06-336 4118 •
- **N.Sembilan** iLearn Sdn Bhd (523841-A) Tel: 1300-800-828 • **Johor** Flexi Team Computer Services Sdn Bhd (294574-V) Tel: 07-353 9169 • **Sabah** IQquest Systems Sdn Bhd (334549-W) Tel: 088-262 357 •

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