

The Sage CRM logo consists of the word "sage" in a white, lowercase, sans-serif font above the word "CRM" in a white, uppercase, sans-serif font, both contained within a blue rectangular box. This box is positioned over a stylized orange world map.

sage
CRM

The Sage Business Partner logo features the word "sage" in white lowercase letters on a green background, with "Business Partner" in white uppercase letters on a light green background below it.

sage
Business
Partner

T-Feedbackfor Sage CRM by Triad Software Services



A Member of the T-Suite group of products

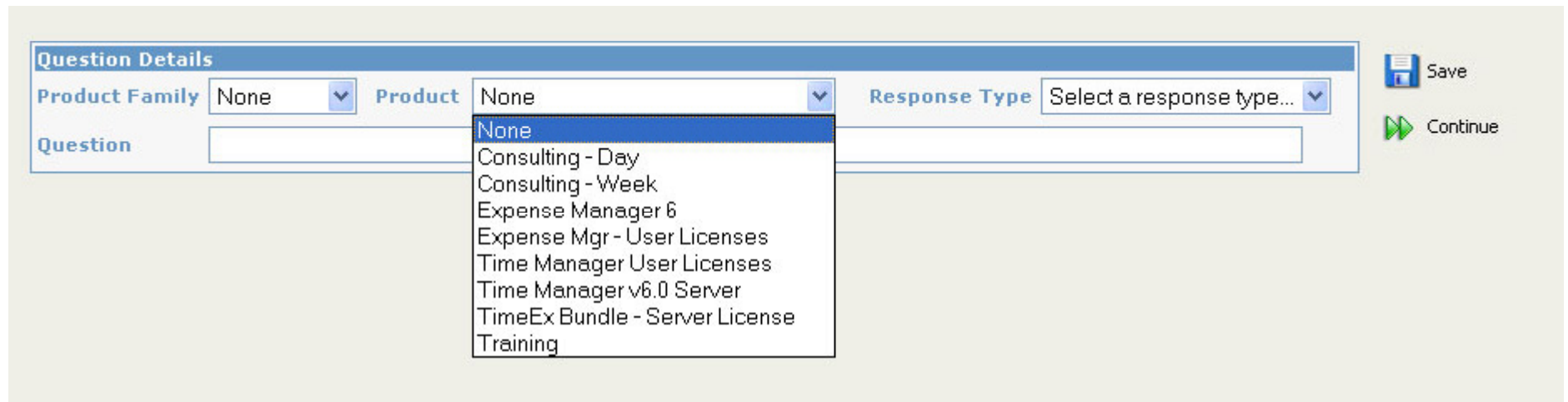




What is T-Feedback?

- Fully featured lost opportunity analysis add-on for Sage CRM
- Seamlessly integrates into Sage CRM to provide dynamic product questionnaire on opportunity closure
- Sophisticated reports help you view and analyse lost sales data

- CRM administrator can add questions related to product families or specific products
- Choose from free text, Yes/No, or selection response types





Features of T-Feedback



- Dynamic questionnaire created for each lost opportunity
- Questions generated for each product or family on the active quote

Lost Opportunity Feedback Questionnaire

Family	Product	Question	Client Response
	Consulting - Day	Does our consultant daily rate pricing compare favourably with other vendors?	Yes <input checked="" type="radio"/> No <input type="radio"/>
	Time Manager v6.0 Server	Have you purchased another time management software package, if so which one	Sage Time Scheduler
	Time Manager v6.0 Server	Why did you decide that Time Manager was not suitable for your company?	my sales staff use Outlook to plan their appointments
Consulting		Have you worked with any of our consultants before, if so which one(s) ?	Sharon <input type="checkbox"/> James <input type="checkbox"/> Shruti <input type="checkbox"/> None <input checked="" type="checkbox"/>

Save



Features of T-Feedback



- Searchable management report of feedback data

Lost Opportunity Feedback Report

Opportunity	Product Family	Product	Question	Response
All	All	All	All	All



Opportunity	Product Name	Question	Response
June Website Offer Lead	Consulting - Day	Does our consultant daily rate pricing compare favourably with other vendors?	No
TimeNExpense Email Lead this one	Consulting - Day	Does our consultant daily rate pricing compare favourably with other vendors?	Yes
Training course	Consulting - Day	Does our consultant daily rate pricing compare favourably with other vendors?	No
Training course	Consulting - Week	Does our consultant weekly rate pricing compare favourably with other vendors?	Yes
TimeNExpense Email Lead this one	Consulting - Week	Does our consultant weekly rate pricing compare favourably with other vendors?	No
June Website Offer Lead	Time Manager v6.0 Server	Have you purchased another time management software package, if so which one	Sage Time Scheduler
June Website Offer Lead	Time Manager v6.0 Server	WHY did you decide that Time Manager was not suitable for your company?	all our staff use Outlook to plan their day
June Website Offer Lead		Have you worked with any of our consultants before, if so which one(s) ?	None
TimeNExpense Email Lead this one		Does our licence pricing compare favourably with other vendors?	Yes
ExpenseCheckLead - Fax		Does our licence pricing compare favourably with other vendors?	Yes





Features of T-Feedback



- Feedback tab for each opportunity

The screenshot displays the Sage CRM interface for an opportunity titled "June Website Offer Lead" for "Accantia Ltd." managed by "Thomas Beesley". The "Feedback" tab is active, showing a "Lost Opportunity Feedback Report".

Navigation tabs include: Summary, Quotes, Orders, Notes, Communications, Documents, Tracking, Relationships, Feedback, and a menu icon.

Left sidebar options: Find, New, My CRM, Team CRM.

Report filters:

Product Family	Product	Question
All	All	All

Report data table:

Product Family	Product Code	Product Name	Question
	CONDAY1	Consulting - Day	Does our consultant daily rate pricing cor
	TIMSRV6	Time Manager v6.0 Server	Have you purchased another time manag
	TIMSRV6	Time Manager v6.0 Server	Why did you decide that Time Manager w
Consulting			Have you worked with any of our consult





Features of T-Collections

- 2 versions: T-Feedback Standard for clients with standard CRM and T-Feedback Accpac for clients with Accpac integration
- T-Feedback fits seamlessly into your companies opportunity workflow to become part of your sales process



Enquiries

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