

TRIM

Triad **R**apid **I**mplementation **M**ethodology

SAGE 300 ERP

TRIM Sage 300 ERP is a predefined Sage 300 ERP solution from TRIAD tailored to Services, Trading and Distribution Industries

Is your ERP project turning out to be a white elephant ☹️

- Your business needs an ERP but you want to have a phased approach
- Your friends are spending more time on collecting quotes, drawing up checklists, listening to salespeople and reading product brochures – and less time running their business.....you wonder if the benefits are worth this time spent
- You wish your vendor would not ask you basic questions just to setup the preliminary requirements
- And you wonder why ERP implementations cant be simple and affordable?

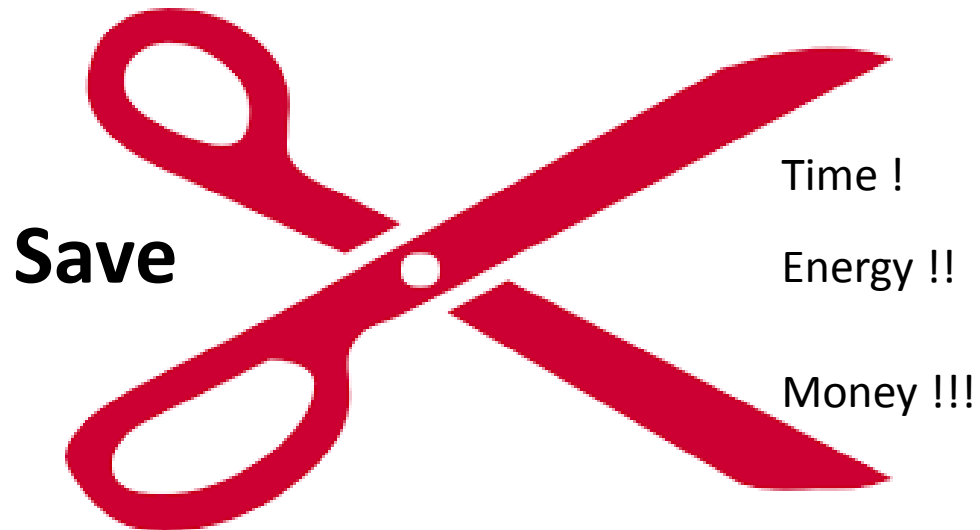
Your wish list is simple

- A global product that is bug free
- A consultant who understands your business
- A stable partner who cares for you and supports you
- An affordable simple stable implementation where you know what you are getting



TRIM and Save on ERP projects 😊

- ❑ Business Discovery Sessions – we understand your business and have already parametrised the software!
- ❑ Setups and Documentation – already done – we save time for you !
- ❑ Excel templates for master and balances upload - simple and easy
- ❑ Training – standardised, quality driven – all from TRIAD's radical methodology TRIM



Which ERP solution?

Sage 300 ERP Standard edition – 5 concurrent users

- Multi Company
- Multi Currency
- Multi Segments (General ledger and inventory control)
- Multi Costing (Moving Average, FIFO, LIFO, LOT, Serial, Standard and User Defined)
- Multi Inventory location with GIT (Goods in Transit Location)
- Lot/batch tracking, serial number tracking
- Expiry date management
- Landed Costing (Prorate by Cost, Quantity, Weight and Manual)
- JAFZA reporting through bill of entry and exit with HS (Harmonized System) code mapping
- Warranty and Contract Management
- RMA process (Return Material Authorization)
- Supports 7 years of History
- Sage Business Intelligence with predefined reports out of the box
- Sage Financial Reporter with drill down option from Excel to sage
- Sage Portal with Interactive Dashboard
- Industry setups pre-parametrised for Services, Trading and Distribution

Solution Pre-parametrised - Faster, easier

Core Modules pre-parametrised setups from an award winning Sage partner

Optional modules as your needs scale up

❑ CORE MODULES (pre-parametrised setups):

- General Ledger
- Account Receivable
- Account Payable
- Inventory Control
- Purchase Order
- Sales Order
- Multi-Currency
- Optional Field
- Business Intelligence one user free
- Return Material Authorization
- Serial and Lot Tracking
- Ops Inquiries
- Number of Users Five (Supports up to 10 users)



Triad declared
Middle East Partner
of the Year by
Sage for 2013

❑ Additional: OPTIONAL MODULES

- Asset Management
- PDC Management (Cashworks)
- Gulf Payroll
- Manufacturing
- Inventory Advisor
- Purchase Planning
- Purchasing workflow
- Project and Job Costing
- Sage CRM

Reports & Transaction Formats – all in the pack

☐ **Standard Reports:**

▪ GL Reports:

- Income Statement (IFRS) – by region or division
- Statement of Financial Position (IFRS)
- BI Reports
- Trial Balance
- Transaction listing

▪ Vendor and Customer Reports:

- Customer Transaction Report
- Customer Aging Report
- Vendor Transaction Report
- Vendor Aging Report

☐ **Standard Transaction Forms.**

▪ Sales:

- Quotation
- Sales Order
- Packing List
- Sales Invoice
- Receipt
- Customer Statement

▪ Purchase:

- Purchase Request
- Purchase Order
- Goods Receipt Note
- Goods Return Note

Can you benefit from the standard setups? Here is a Quick checklist

- Functional Currency: AED USD EUR Others----- (Specify)
- Number of transaction currencies please specify: Unlimited
- Fiscal Year: Jan to Dec Apr to Mar Others -----(Specify)
- No of Companies: ----- (Specify) Supports 5 companies only for this Edition
- Companies of the same nature: Companies of different nature:
- GL segments: Accounts Region Division/Product (Supports 3 GL Segment)
- Costing Method: Average FIFO LIFO Standard Lot Serial User Specified
- Serial Tracking: Yes No Serial Costing: Yes No RMA: Yes No
- Lot Tracking: Yes No Lot Costing: Yes No Expiry: Yes No
- Number of Users: Five Ten Others Supports up to 10 users only
- Inventory Segment: Brand Type Subtype Part No (Supports 4 Segments only)
- Inventory Segment: Others
- Inventory Optional fields: HS Code
- Customer Grouping: By Industries Region Trade Intercompany Others (Specify)
- Vendor Grouping: By Industries LPO FPO Intercompany Others (Specify)
- Budget: Yes No (Supports 2 budget for a year)

Can you TRIM ?

If you meet the needs you achieve the benefits

Get Set Go – Rapid implementation

❑ **Client Inputs:**

- Gathering of Master data as per pre-defined setup (Vendor, Customer and Stock)
- Filling of consultant master data template
- Providing Opening balances in Excel template

❑ **Triad's Role:**

- Provide templates for master data and opening balance
- Uploading of Master data
- Uploading of Opening balance
- End Users Training

Benefits

- ❑ Rapid implementation – 2 weeks
- ❑ Fully integrated ERP Suit form a Global software Vendor
- ❑ Scalable product set – upgrade to Advanced and Premium Editions as your users grow
- ❑ Backend is SQL database with full Control over Security Rights
- ❑ Standard Visual Process Flow – so very user friendly
- ❑ Sage Portal Access over the web
- ❑ Business Intelligence with built in reports on MS Excel