Sage 300 Distribution

Win new markets, satisfy your customers, deliver high-quality products and services and steer your business in the right direction with Sage 300 Distribution! In this ever increasing global economy, we help ensure your business follows best practices for efficiency and accuracy by automating and integrating processes to keep your inventory, production, warehouse and service departments aligned and running smoothly, wherever you are.

We understand your need to accelerate growth, enhance customer satisfaction and of course improve your bottom line. Sage 300 Distribution provides technology which will empower you to improve the speed and accuracy of the fulfilment process and reduce the cost of labour. The Sage 300 Distribution is optimised for a wide variety of distributors and wholesalers.

Strategically manage every aspect of the distribution cycle, from purchasing all the way through to sales, with unparalleled efficiency and control. Take charge with this complete multi-location distribution and management software solution. Optimise operations and distribution processes to eliminate waste and deliver on time, every time.

Industry Solution	Sage 300 Distribution		
Target	Wholesale	Distribution	Warehousing
Business Processes	Supply Chain Planning	Procurement	Order Management	Supply Chain Execution
Business Challenges	Match Demand & Level of Stock	Increase Operating Margins	Improve Customer Service	Visibility & Accuracy

Meeting your main challenges and managing your supply chain includes:

Striking a balance between supply and demand planning, whilst minimising inventory levels: Sage 300 Distribution provides visibility of critical KPI's and financials that require immediate attention, assists users in forecasting and planning for future replenishment orders. It offers tight inventory monitoring, providing early warning of stock-outs, potential stock-outs or surplus orders. It shows what orders to placed based on item policies and provides a view of recommended new orders by supplier for the day.

Maintaining a healthy operating margin: to keep a tight rein on distribution costs, Sage 300 Distribution boasts extensive management control functionality covering such areas as budgeting, estimated sales and actual sales at both summary and detail levels.

Improving customer service: leveraging optimisation and collaborative tools, Sage 300 Distribution is your gateway to improved customer relations to help you deliver the levels of product and service quality demanded by customers.

Visibility & accuracy: Access real-time data to streamline decision making and improve operations. Easily track your inventory as it moves through your enterprise utilising configurable options to manage the most complex processes.

Benefits

Reduce Costs and Turnaround Times
- Increase product profitability
- Streamline your supply chain

Improve Customer Satisfaction
- Boost sales
- Increase customer retention

Promote Collaboration
- Greater agility in your business

Greater Visibility
- Make informed decisions with comprehensive reporting
- Improved accuracy
- Better control

Business Intelligence

Customer Relationship Management/Sales Order Workflow

Inventory Optimisation

Warehousing

Sage 300 ERP

Sage 300 Distribution delivers benefits across the core processes of your business

Distribution

The Sage 300 ERP operational modules enhance the inventory-handling and order fulfilment processes, tying together your supply chain so your business delivers every time, on time.

They keep track of stock levels and processes, inventory receipts, shipments, returns and adjustments. They help you gain complete control over complex inbound and outbound inventory transactions to reduce carrying costs while delivering on-time orders, every time. Being fully integrated with the Sage 300 Finance allows the seamless transfer of data between the operational and financial modules. Sage 300 Finance helps you streamline time-consuming accounting processes and manage financial accountability and compliance. You can track and analyse your financial data to optimise your productivity using tools and accounting structures that are tailored to your needs.

Inventory Optimisation

Sage Inventory Advisor is a Cloud solution that helps companies reduce excess inventory and free up working capital, while eliminating stock-outs. It connects to Sage 300 ERP data to deliver a real-time health-check on inventory affecting the bottom line, reduce the time spent on forecasts, and resolve the optimal investment required to achieve target fill rates. A cost-effective web and mobile solution, Sage Inventory Advisor is easy to use and slashes time spent on forecasts.

Warehousing

Improving the speed and accuracy of the fulfilment process and reducing the cost of labour are the key issues that distribution and warehouse-related businesses face. Gaining control over these issues requires technology that ensures optimal returns on your people and your assets. Sage Geode Warehouse Management System is a powerful, scalable and flexible Warehouse Management system (WMS) that optimises the available space and logistical operations within the warehouse, from receiving to shipping. Sage Geode integrates seamlessly with automated conveyor systems. It complies with international standards and all types of companies and distribution service providers in various sectors.

Customer Relationship Management/Sales Order Workflow

Sage CRM integrated with Sage 300 ERP, pulls data from the back-office to provide a full and accurate view of the customer, so there is less potential for delay, misunderstanding or error. For example, Sales staff can check the availability of stock across different locations and know the real-time status of orders. Negating the need to rely on multiple systems, customers will get accurate information, without delays. Customer service is improved, loyalty increased, and promises can be made, and kept. With Sage CRM, the most up-to-date quotes are delivered with access to the latest product information. This maximises efficiency, reduces the margin for error and makes communications with customers and prospects more professional. Sage CRM has functionality to automatically generate comprehensive sales quotes and orders quickly and efficiently, automatically creating new Opportunities and tallying forecast amounts. The built in workflow controls the order process and progresses the sales, updating the Forecast and Opportunity totals accordingly.

Business Intelligence

Use Sage 300 ERP Intelligence Reporting and Sage Enterprise Intelligence for intelligent reporting - offering better visibility to help you make faster, more informed and confident decisions. Quickly and easily obtain the information you need for operations and strategic planning from your Sage 300 ERP solution. They can help you optimise business processes and facilitate real-time access to enterprise-wide information, quickly and securely, thereby providing decision-makers with insight into operational and financial performance. Sophisticated, customisable dashboards transform your data into strategic decision-making intelligence that helps you effectively manage your business. More than Business Intelligence, Sage Enterprise Intelligence provides data entry and business logic capabilities, supporting applications such as budgeting and forecasting. Extensive multicurrency and multi-company capabilities give you the competitive edge to succeed in today's fast-paced global marketplace. Companies of any size can use the Business Intelligence to be more productive and as a result, improve their bottom-line.
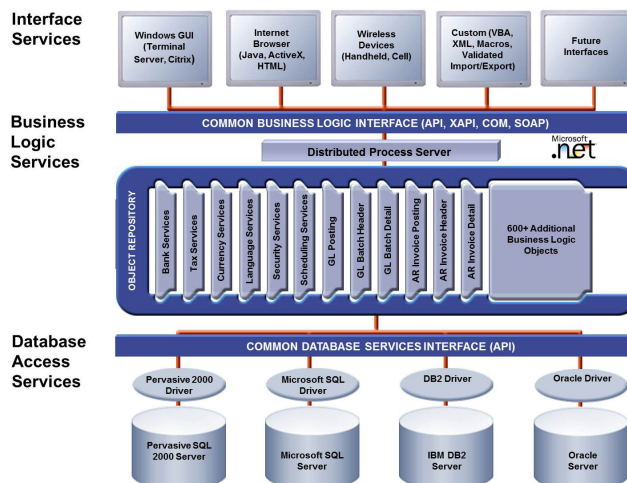
Sage 300 ERP Superior by Design

Investing in a solution with superior functionality will deliver a quick payback from more efficient operations. Selecting a product with a superior architecture will ensure that your investment will continue to pay dividends for many years. Superior software architecture has specific requirements that enable products built within its framework to adapt to fast-changing technology and stand the test of time. Using industry-standard technology is important and the ability to adapt to this technology is one requirement of a great architecture. Sage 300 ERP architecture and the realisation thereof is technology that has been created and owned by Sage. This architectural technology is Sage's key differentiator.

Our fundamental architectural foundation is the separation of core business logic from interface and database services. With these three layers separated, the core business logic can be connected to new databases and evolving interface components and devices—without costly re-implementation efforts and with the ability to maintain a single business logic code base.

The benefits of our superior design and good implementation is that Sage 300 ERP will:
• Stand the test of time
• Embrace industry standard technology quickly and naturally
• Customise easily to fit the special needs of your business
• Deploy flexibly to new paradigms such as Cloud and mobility
• Scale to the changing size of your business

sage

The Sage Group plc. is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique. We provide products and services that suit varying needs, are a pleasure to use and are secure and efficient. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 13,500 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia and Brazil.

For further information please visit www.sage.com

Sage 300 ERP

Sage 300 ERP is a global comprehensive, flexible business management solution designed to keep your total cost of ownership low by supporting multiple technologies, databases and operating systems.

Available in multiple editions, Sage 300 ERP gives you the opportunity to add users and adopt greater functionality as your business grows, offering built-in support for multiple languages and multicurrency transactions, so your business can comfortably operate in countries of choice.

Sage 300 ERP connects your entire operation with a single, integrated solution that provides you with greater visibility, making it easier to share information and communicate. Mid-market businesses across the globe use Sage 300 ERP solutions to unlock potential, reduce costs and improve performance.

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