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TRIAD SOFTWARE SERVICES



TECHNOLOGY SOLUTIONS WITH A BUSINESS FOCUS

Special points of interest:

- ◆ Triad declared Partner of the Year (2013)
- ◆ ERP, CRM and HRMS
- ◆ Implementation, Training and Support Services
- ◆ Based in Dubai
- ◆ Customers in UAE Multi site rollouts to KSA, Oman, Egypt, Libya, China and India

About Triad

Triad Software House, an award winning Sage Business Partner, is a professionally managed software services company. Headquartered in Dubai since its inception in 2004, Triad has acquired a significant base of satisfied customers on the Sage X3, Sage 300 ERP and Sage CRM suite of products.

The stakeholders in Triad are professionals with 25 plus

years of experience across domains. The vision of Triad in providing superlative service is driven with passion from the top and overseen with a hands-on approach. It is reflected in the importance given to a process centric approach to project management, recruitment of skilled consultants and in the implementation approach.



Enterprise Solutions

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Products—ERP

Sage Inventory Advisor - is an affordable cloud solution that integrates with Sage ERP X3 & Sage 300 ERP. It helps companies reduce stock-outs, excess inventory, and working capital. It connects to Sage ERP data to deliver inventory health check, produce quality forecasts, reduce the time spent on manual tasks,

and solve for the optimal investment required to achieve target fill rates. A web based mobile solution, Sage Inventory Advisor is easy to use and slashes time spent on forecasts and ordering. It can be implemented cost effectively and used in just hours.

Sage 300 ERP - is a mid-

level ERP solution built on world-class, object-oriented, multi-tiered architecture. Rich inventory and pricing management makes this an ideal step forward for organizations currently on a small accounting solution and wishing to adopt a global ERP.

Products—ERP

Sage 300 ERP is the foundation for a completely integrated suite of end-to-end business management applications and comes integrated with Sage CRM. It covers core accounting, budgeting, procurement, inventory, project costing and billing, order management and related reporting and analytics. It also supports mobile sales or inventory management and batch / lot / serial number

tracking and costing.

Sage ERP X3 – is a comprehensive web-ready enterprise level ERP that is an easy to use and elegant choice for first generation enterprise customers who are migrating upwards from a legacy developed software or mid tier ERP applications like Sage 300 ERP. As the user interfaces are elegant and process driven it makes the training and

upgrading of users from simpler ERP applications easy to manage.

It provides a robust cost effective option for integrated Accounting, Financial Management, Discrete/ Process/ Project Manufacturing and Supply chain activities with a built in workflow engine, Business Intelligence engine and CRM.

Please refer our website at www.triadme.com for updates on the product suite as well as other offerings

Products—CRM

Sage 300 CRM (also known as Sage CRM) - is a comprehensive, award winning and internet based solution. Sage CRM is a 100% percent web product that provides enterprise-wide access to vital customer, vendor and prospect information – anytime, anywhere.

Supports Sales automation, Marketing Automation, Case or Service Automation and E Marketing (bulk email) with integrated APIs to Swiftpage Email gateway.

We have vertical specific layers on Sage CRM to address Real Estate Sales and Leas-

ing, Project based Sales Activity, Receivable Follow-up.



Mobile Access to Sage CRM

Products—Business Intelligence

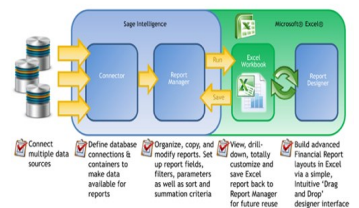
Sage Alchemex - offers business intelligence software solutions that leverages the power of Microsoft® Excel as a report writer, delivering sophisticated reporting to your desktop.

- Easily create in-depth financial, operations, customer, and vendor reports
- Use drag-and-drop for-

mulas to make financial reporting easier and more intuitive

- Efficiently view, manipulate, analyze, and distribute reports in a familiar Excel format
- Effortlessly consolidate data from multiple companies, divisions, for multi-currencies and databases

- Quickly identify and respond to trends using sophisticated, customizable dashboards



Triad's Implementation Approach— ABCD

Alignment – Business requirements are consolidated keeping a future growth / expansion path in mind. Change requests are considered carefully and collectively before being executed. Associated risks, implications on a project timeline, impact on the upgrade path and costs are evaluated and communicated as part of the recommendation. Triad works transparently in identifying the best possible solution for a customer's needs ensuring a meaningful alignment of customer's vision with the project deliverables.

Business understanding – Triad's reputation has been built by its consultants who are the brand ambassadors bringing to the table rich consulting experience and customer facing skills. The Lead Consultants are all Sage certified with 6 to 12 years of relevant experience and understanding of domains like Trading, Distribution & Logistics, Manufacturing, Projects, Property Development and Leasing, Retail and IT Services.

Consultative Approach - Business applications are meant to solve business problems. In line with this vision

Triad consultants recommend a suitable Customer Chart of accounts for the ERP or Segmentation in CRM to facilitate accurate MIS reports. We reconsider inventory segments and codification to support efficient tracking and reporting and if required give our independent recommendations, We suggest controls in processes surrounding the ERP/ CRM implementation to facilitate accurate data collection or aggregation and without tying down the salesmen to their desks.

Documentation – Documentation is a key element of the project communication plan. Clear comprehensive documentation can significantly de-risk a project.

A consulting led approach is key to a successful implementation



مجموعة الرستماني
AL ROSTAMANI GROUP



Customers—Partial List

Holding Companies / Government

- Etihad Rail
- Amlak Finance PJSC

Energy /Oil and Gas related partners

- Borets Weatherford International
- Mitsui Energy and Petroleum ME
- Express Offshore
- Precision Drilling International

Services

- Al Rostamani International Exchange
- Maximus Air Cargo
- Trashco
- Zawya

Trading and Distribution

- ABCO Middle East
- I Life
- Transworld Oilfield services

- Shimadzu Middle East
- Forefront Technologies
- Louis Dreyfus Commodities
- Data Capture Systems
- Masterbaker Marketing Limited
- Minerva Fz Co
- Golden System FZE

Real Estate

- Al Ghaith Real Estate
- Hamrain Centre
- A.C.I. Real Estate

Projects Based Equipment/Service

Providers

- Al Shafar industries (Alumco)
- RA International (DnG)
- AF Compressors
- United Engineers



About Sage

The Sage Group plc. is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 13,600 employees in 24 countries covering the UK & Ireland, Europe, North America, Middle East, South Africa, Australia, Asia and Brazil.

Growing your business with Sage and Triad

- ◆ Amazing range of products to suit company industry and size of operations
- ◆ Scalable solution—think Big start small
- ◆ Technology neutral—Works on Oracle or Database platforms
- ◆ Economical concurrent licensing
- ◆ Strong local support
- ◆ Consulting approach to implementations
- ◆ Established local presence
- ◆ Mature Support engagement
- ◆ Reference customer base
- ◆ Commitment to customer engagement
- ◆ Professional management

Contact Us



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